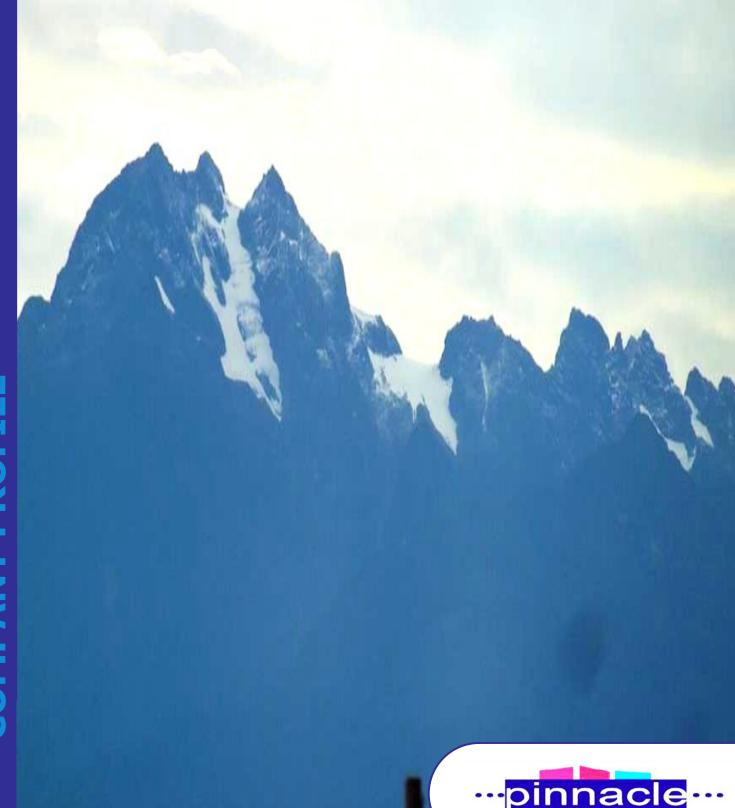
# PINNACLE PERFORMANCE LIMITED

**Management & Training Consultants** 





Pinnacle Performance Limited, a firm of Management and Training Consultants, is incorporated in Nairobi, Kenya. Currently, our core business is **providing training** and **consultancy services** to clients in the public sector, private sector, church institutions and non-governmental organizations.





The creation of Pinnacle Performance Limited was **inspired by** the need to catalyze development in Africa by supplementing the competencies of organizations and target areas to undertake their own development. Pinnacle Performance Limited is a broad based consul-tancy firm incorporated in Kenya with the goal of extending its services to the rest of Africa. It was incorporated into a limited company in the year 2006.



Our resource personnel have already undertaken assignments in all the East African countries as well as in a number of other Eastern and Southern African countries such as Sudan, Rwanda, Namibia, Swaziland, Somalia, Ethiopia, Swaziland and South Africa among others. Pinnacle Performance Limited has established a strong re-cord of accomplishment in the fields of Project Management, Monitoring and Evalua-tion, Strategic Management & Planning, Enterprise Development, Organizational Development & Reengineering, Performance Management, Corporate Governance, Pol-icy Analysis as well as management training and research in the

region.



# **Our Vision**

Provider of choice in business and management solutions.

# **Our Mission**

To provide high quality and pragmatic consultancy, training and research services for organizations, communities and countries in Africa for sustainable development.





# **Our Goals**

- \* To assist organizations achieve their goals through apt management solu-tions and interventions.
- \* To develop skills that will spur organizational and economy-wide competitiveness
- \* To promote the entrepreneurial spirit in order to enhance wealth creation
- \* To promote best management practices and good corporate governance



# **Our Strategy**

Pinnacle Performance Limited is committed to using the best intellectual resources to catalyze development in Africa. Our approach is essentially focused on applied action-research methodologies that are based on needs-driven processes, while taking cognizance of the priorities and perspectives of our clients through affirmative interaction, such as use of beneficiary participatory methods. In this connection, we maintain productive relationships with our clientele to facili-tate proper impact assessment of our work. This also enables us to constantly re-fine and redesign services in light of changing client needs and circumstances.

pinnacle

# **Our Services**

- 1. Strategic Planning
- 2. Organizational Reviews, structure design etc.
- 3. Civic Education
- 4. Job Evaluation
- **5. Performance Appraisal Systems**
- 6. Development of HR & Procedure Manuals
- 7. Team Building

- 8. Corporate Culture Change
- 9. Leadership Skills Development
- **10. Customer Care**
- 11. Corporate Governance
- 12. Capacity Building
- 13. Monitoring and Evaluation
- **14.Proposal writing and Resource Mobilization**



# **Our Clients**



Ministry of Planning & Devolution

( Directorate of Monitoring and Evaluation )







UWEZO FUND AHADI YETU - KAZI KWAKO







**Ministry of Foreign Affairs** 









# **Our Documents**



No. C. 128329

68K 628-60m-12/2003-IE/S(H18)

### CERTIFICATE OF INCORPORATION

I hereby Certify, that-



#### **Tax Compliance Certificate**

For General Tax Questions Contact KRA Call Centre Tel: +254 (020) 4999 999 Cell: +254(0711)099 999 Email: callcentre@kra.go.ke

www.kra.go.ke

Taxpayer PIN: P051190969E

payer Fin . Pusi 190909

**Pinnacle Performance Limited** 

GHALA HOUSE, NAIROBI CITY (WEST), Westlands District, PO Roy:113913

PO Box:113913, Postal Code:00100

Name and Address:

**Certificate Date:** 

20/05/2024

Certificate Number: KRAWON1399843924

# This is to confirm that Pinnacle Performance Limited, Personal Identification Number P051190969E has filed relevant tax returns and paid taxes due as provided by Law.

This Certificate will be valid for twelve (12) months up to 19/05/2025.

This certificate is issued on the basis of information available with the authority as at the **Caveat:** certificate date mentioned above. The Authority reserves the right to withdraw the certificate if new evidence materially alters the tax compliance status of the recipient.

**Disclaimer:** This certificate is system Generated and therefore does not require signature. You may confirm validity of this certificate on the iTax Portal by using the TCC Checker. This certificate confirms your compliance status for a period of five years preceding the date of issue. The certificate may however be with withdrawn on grounds of outstanding debt affecting periods prior to this.



BUSINESS REGISTRATION SERVICE P. O. BOX 30031 NAIROBI 20 MAY 2024

To NYAGESUKA NYANGAU HERBERT P.O. Box 100 00100 - G.P.O NAIROBI

#### THE COMPANIES ACT, 2015

Records relating to the below company held by the Companies Registry as at 20 May 2024

COMPANY	PINNACLE PERFORMANCE LIMITED
COMPANY NUMBER	C.128329
NOMINAL SHARE CAPITAL	100,000.00
NUMBER AND TYPE OF SHARES (VALUE PER SHARE)	ORDINARY: 1000 (KES 100.00 EACH)
DATE OF REGISTRATION	13TH SEP, 2006
REGISTERED OFFICE	P.O BOX 40784-00100 TELEPHONE: , EMAIL: COUNTY: , DISTRICT: , LOCALITY: STREET: , BUILDING:
POSTAL ADDRESS	P.O BOX 40784-00100
ENCUMBRANCES	

Name of Directors and Shareholders of the above company with their particular are as follows

NAME	DESCRIPTION	ADDRESS	NATIONALITY	SHARES
EVANS MAGOMA NYARWARI	DIRECTOR/SHAREHOLDER	P.O BOX 13913 G.P.O NAIROBI	KENYAN	ORDINARY: 300
			TOTAL	300

Yours Faithfully, REGISTRAR OF COMPANIES



REF NO: OS-8RF3GYMV

DISCLAIMER: THIS IS A SYSTEM GENERATED CERTIFICATE AND DOES NOT REQUIRE A SIGNATURE



#### **PIN Certificate**

For General Tax Questions Contact KRA Call Centre Tel: +254 (020) 4999 999 Cell: +254(0711)099 999 Email: callcentre@kra.go.ke

www.kra.go.ke

Certificate Date :

22/09/2014

Personal Identification Number

P051190969E

This is to certify that taxpayer shown herein has been registered with Kenya Revenue Authority

#### **Taxpayer Information**

Taxpayer Name	Pinnacle Performance Limited	
Email Address	pinnacleperformanceltd@gmail.com	

#### **Registered Address**

L.R. Number :	Building: GHALA HOUSE
Street/Road : MOI AVENUE	City/Town: NAIROBI CITY (WEST)
County: Nairobi	District : Starehe District
Tax Area: CBD	Station: West of Nairobi*
P. O. Box: 113913	Postal Code: 00100

#### Tax Obligation(s) Registration Details

Sr. No.	Tax Obligation(s)	Effective From Date	Effective Till Date	Status
1	Income Tax - Company	26/09/2006	N.A.	Active
2	Value Added Tax (VAT)	28/09/2006	N.A.	Active

The above PIN must appear on all your tax invoices and correspondences with Kenya Revenue Authority. Your accounting end month is December unless a change has been approved by the Commissioner-Domestic Taxes Department. The status of Tax Obligation(s) with 'Dormant' status will automatically change to 'Active' on date mentioned in "Effective Till Date" or any transaction done during the period. This certificate shall remain in force till further updated.

<sup>\*</sup> The station is subject to change based on the verification done by Commissoner. **Disclaimer:** This is a system generated certificate and does not require signature.



## **NAIROBI CITY COUNTY**

### SINGLE BUSINESS PERMIT

SINGLE PERMIT FOR THE YEAR

2019

	Language Control of the Control of t			
Nairobi City County grant this Business Pe	rmit to			
Applicant/Business/Commercial Name PINNACLE PERFORMANCE LIMITED	Business ID			
KRA Pin	1519971			
To engage in the activity/business/profession or Occupation of Other professional and technical services with 1 computer / 1 machine		Activity Code		
MGT CONSULTANCY & TRAINING				
Having Paid a Business Permit Fee of KES		10,000.00		
Amount in words ***Ten Thousand Only	***			
Business under this permit shall be conducted	at the address as indicated below			
P.O. Box - NBI	Plot No 209/524	Plot No 209/524		
Road Street CBD - MAMA NGINA ST.				
Building	Floor	Floor Door/stall No.		

Date of Issue

2019-10-02 10:27:45

This permit is for:





Notice: Its an offence to give false information. Granting this permit does not exempt the business identified above from complying with the current regulations on health and safety as established by the Government of Kenya and Nairobi city County

# **Reference Letters**



#### **Export Promotion Council**

1st & 16th Floor Anniversary Towers, University Way P.O. Box 40247, 00100 GPO Nairobi, Kenya Telephone: +254 - 20 - 2228534-8

Mobile lines: +254 722 205875, +254 734 228534

Email: chiefexe@epc.or.ke Website: www.epckenya.org

@EPCKenya
@EPCKenya

@ExportsKenya

Ref: EPC/PROC/CON/01/2016-2017

17th February 2017

The Director,
M/s. Pinnacle Performance Limited,
Pioneer House, 4<sup>th</sup> Floor, Suite 402,
Moi Avenue,
P.O. Box 13913-00100,
NAIROBI.

Att: Mr. Evans M. Nyarwari

Dear Sir,

# RE: NOTIFICATION OF AWARD – CONSULTANCY TO UNDERTAKE REVIEW OF STRATEGIC PLAN, 2012-2017 AND DEVELOPMENT OF THE STRATEGIC PLAN 2017-2022 OF THE EXPORT PROMOTION COUNCIL

We refer to tender No: EPC/PRO/006/2016-2017 for Provision of Consultancy Services to conduct Review of Strategic Plan, 2012-2017 and Development of the Strategic Plan 2017-2022 of the Export Promotion Council.

We are pleased to inform you that after evaluation, your proposal was found adequate and successfully met the requirements and merits the award of the said service contract to your company to provide the above mentioned service. The contract will be executed in strict conformity to the terms of reference and the tender proposal submitted by your company. Therefore, you are requested to make arrangements to provide service at a cost of Kshs. 2,500,000/= inclusive of 16% VAT (Two Million Five Hundred Thousand Kenya Shillings Only).

Please arrange to sign a contract between *M/s. Pinnacle Performance Limited* and the *Export Promotion Council*, a copy of which is attached for your perusal.

Please acknowledge receipt of this offer and confirm your acceptance for service delivery.

Yours Sincerely,

RUTH MWANIKI CHIEF EXECUTIVE









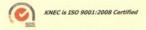




#### THE KENYA NATIONAL EXAMINATIONS COUNCIL

'On the Frontline in Quality Assessment and Examinations'

All official correspondence should be addressed to: The Council Secretary/Chief Executive



REF: KNEC/CONF/CS/PU/LET/APRL/2015/01

21<sup>ST</sup> APRIL 2015

The Managing Director
Pinnacle Performance Limited
P.O.Box 13913-00100
NAIROBI

RE: REVIEW OF STRATEGIC PLAN 2015-2019

This is to notify you that the contract stated below under the above mentioned tender has been awarded to you.

### REVIEW OF STRATEGIC PLAN 2015-2019 - TENDER NO.KNEC/RFP/STRATEGIC/2014-2015/01

- 1. Please acknowledge receipt of this letter of notification signifying your acceptance.
- 2. The contract shall be signed by the parties within 30 days of the date of this letter.
- You may contact the officer whose particulars appear below on the subject matter of this letter of notification of award.

-

M. K. Ndua AG.SPSCMO





Our Ref: IRDI/786/2/10

Date: 3<sup>rd</sup> August, 2017

The Marketing Director Pinnacle Performance Ltd. P.O Box 13913-00100 NAIROBI

Dear Sir/Madam,

#### REF: <u>BASELINE SURVEY ON CUSTOMER SATISFACTION (KIRDI 588A/1/49)</u>

We refer to the above tender which your firm participated in. After the evaluation process, we are pleased to inform you that your firm was successful and has been awarded the said contract.

The survey is to be conducted countrywide for a duration of six (6) months for the tender amount of Kshs.7,500,000 inclusive of taxes.

Please note the assignment is to be executed in strict conformity to the timelines and Terms of Reference as per the tender documents. You are therefore required to sign the contract in the next seven (7) days from the date of this letter after acceptance.

Yours faithfully,

J. OMBUI

**FOR: DIRECTOR** 



#### **G4S Kenya Limited**

Witu Road, off Lusaka Road. P.O. Box 30242, G.P.O. Nairobi 00100.

Tel: +254-20- 6982000, 532360 - 7 Fax: +254-20-6982202, 532380, 531719 Mobile: 0722 314392, 0733 873494 Email: <u>info@ke.g4s.com</u> www.g4s.co.ke

4<sup>th</sup> March 2016

The Marketing Director Pinnacle Performance Limited P.O.Box 13913 00100 NAIROBI, KENYA

Dear Sir/Madam,

### REF: CONSULTANCY ON SURVEY ON COURIER SERVICES AND CUSTOMER SATISFACTION

We make reference to your proposal on the above consultancy services. Further to evaluation conducted by our team, we are pleased to inform that your bid was successful and that you have been awarded to conduct an in-depth baseline survey on Courier services and customer satisfaction. Please note that you are required to sign a contract with G4S in the next seven days from the date of this award letter. The period of study is approximately 8 weeks from the date of signing the contract. You will further be expected to work within the framework of the contract, by strict observation of quality of work and stipulated timelines as outlined in the Terms of Reference.

With regards,

Yours Faithfully,

#### Kimungu Mbugua

Director Risk & Security

**G4S KENYA LIMITED** 

cc, Director Finance,

Securing Your World

Our Values: Customer Focus | Best People | Safety First | Integrity | Expertise | Teamwork & Collaboration | Performance



C. V. Ryneveld\*\*
J. M. Keriri

J. M. Muchira M. Brooks\*

M. Otiti (Managing Director) S. Mwago



# REPUBLIC OF KENYA CONSTITUENCIES DEVELOPMENT FUND

**BOARD SECRETARIAT** 

Harambee Plaza

10<sup>th</sup> Floor

Nairobi.

Junction of Haille Sellasie Avenue & Uhuru Highway

E mail: cdf@wananchi.com NAIROBI Visit Our Website http://www.cdf.go.ke

P.O Box 46682-00100

Tel: 020-2230015/9, 2230027, 2230032

Cell phone :0712464160 & 0734260114

Fax:020-2230029 NAIROBI

Ref No: CDF BOARD/GENERAL/ PROC/2014

Date: 27TH JUNE, 2014.

Pinnacle Performance Limited P.O. Box 13913-00100

RE: TENDER NO: CDF-BOARD/58/2013-14 STRATEGIC PLAN

This is to notify you that the above referred to services have been awarded to you at quoted amount of Kshs 3,500,000.00 (Three Million Five Hundred Thousand,cents zero). Inclusive of taxes.

Please acknowledge receipt of this letter of notification signifying your acceptance.

The contract/shall be signed after holding an inception meeting by both parties and after 14 days from the date of this letter.

You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award if in need of any clarification.

A. Sanor Procurement Manager,

For: Chief Executive Officer, CDF BOARD.

KINANGO PUBLIC OF KENYA ORIGINAL Suppliers are warned that this Order is INVALID unless availability of funds is confirmed here below by the Accountant I/C VBC. my de TENDER/QUOTATION REF. No. 20.4 2105/10 Pds torman ce CONTRACT REF. NO. 201 0.BX13713 REQUISITION NO. AIROBI DATE -Please carry out the services listed here below at (full address) DATICE STOCK on terms and conditions stated on the back of this Order, on or before and send the invoices immediately to Department/Ministry P.O. Box Description of Service Item No. Cost Dut the follows Sh Cts. encivestrate ,500,000 ROTAD ... D. Signature. DH Vote. Manager Designation DEVOLUTION Sub-Head XINANGO Item Strategic Hon. Station. A/C No. 4.02.010. 2111402.108.201416.014 I confirm that funds are available and that commitment has been noted in the Vote Book. Signature Accountant I/G VBC

(Refer to the conditions of acceptance over

UREMENT OFFICER

Date

I acknowledge receipt of this Order



# GHT BOARD

SECRETARIAT

Lonrho House, 16th Floor, Standard Street, Nairobi

visit our website: http://www.uwezo.go.ke

P O Box 42009-00100, NAIROBI. E-AIL:uwezofund@yahoo.com

11TH JUNE, 2015

UWZ/SCUM/4/1(14)

### LETTER OF NOTIFICATION OF AWARD

M/S PINACLE PERFORMANCE LTD P.O BOX 13913-00100 **NAIROBI** 

Dear Sir/Madam

RE: TENDER No. UWZ/RFP/03/2014-2015-RFP FOR STRATEGIC PLAN

This is to notify that the contract stated below under the above mentioned tender have been awarded to you.

REQUEST FOR PROPOSAL FOR STRATEGIC PLAN FOR UWEZO FUND OVERSIGHT BOARD

- 1. Please acknowledge receipt of this letter of notification signifying your acceptance.
- 2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
- 3. You may contact the officer whose particulars appear below on the subject matter of this letter of notification of award.

Yours faithfully,

WILFRED BUYEMA Ag. CHIEF EXECUTIVE OFFICER



#### REPUBLIC OF KENYA



# THE PRESIDENCY MINISTRY OF DEVOLUTION AND PLANNING MONITORING AND EVALUATION DEPARTMENT

Fax No.: 2229159 Telephone2243370 Web:htt://www.planning.go.ke Email:ps@devolutionplanning.go.ke

Ref. No: MDP 1/24/07

Office of the Director, M&E
Barclays Plaza 14<sup>th</sup>/6<sup>th</sup> Flrs
P.O. Box 47697 - 00100
NAIROBI
KENYA

Date: September 9, 2015

Nairobi County
NAIROBI

County Secretary
Meru County
MERU

County Secretary
Nakuru County
NAKURU

County Secretary
Kisumu County
KISUMU

County Secretary
Vihiga County
VIHIGA

County Secretary
Garissa County
GARISSA

#### LETTER OF SUPPORT TO PINNACLE PERFORMANCE LIMITED

The Monitoring and Evaluation Department (MED) has embarked on the development of Monitoring and Evaluation (M&E) Capacity Development Strategy and Plan. To achieve this, the Department has sought the services of Pinnacle

Performance Limited to offer consultancy and assist in the development of the strategy and plan.

To make the process participatory, it has been decided that the views of key stakeholders in M&E be sought and considered in the development of the strategy and plan. Your office has been identified as one of the key M&E stakeholders by MED and is therefore targeted for participation in the process of the development of the Strategy and Plan.

The purpose of this letter is to introduce Pinnacle Performance Limited as our consultants and inform you that they will contact you soon and arrange for a meeting with your staff who are charged with M&E activities.

Any assistance accorded to Pinnacle Performance Limited will be appreciated.

SAMSON MACHUKA

**DIRECTOR** 



### THE PRESIDENCY

# MINISTRY OF INTERIOR AND COORDINATION OF NATIONAL GOVERNMENT

Telephone: Machakos 21009 and 21983 Email address: dcmasaku@yahoo.com THE DEPUTY COUNTY COMMISSIONER P O BOX 1 - 90100 MACHAKOS

When replying please quote: Ref. No: MKS/COU/1/2016-2017 & 2017-2018 (55) and date.

11th July 2016

PINNACLE PERFORMANCE LTD P-O BOX 13913-00100 NAIROBI TEL. 0720 530113

### RE: NOTIFICATION FOR AWARD/ACCEPTANCE

This is to inform you that you have been awarded a bi-annual standing contract under Tender No...MKS/COU/1/2016-2017 & 2017-2018 - Supply and Delivery of Dry Foods.

To provide goods/works/services to Government departments within Machakos County on direct order (LPO/LSO) basis during the financial years 2016-2017 & 2017-2018 ending 30th June, 2018.

To signify your acceptance to this offer, you are required to sign and stamp in the space provided below within (14) fourteen days from date of this notification. You are to retain the original and return to this office a duly signed and stamped copy.

Listed below /attached is the list of items awarded to you.

ITEM NO.

ITEM DESCRIPTION

UNIT

UNIT PRICE

# AS PER THE ATTACHED SCHEDULE

Signature & Stamp.....
CONTRACTOR/SUPPLIER

Signature & Stamp......
WITNESS

G. M. Oyaro CHIEF SUPPLY CHAIN MANAGEMENT OFFICER MACHAKOS



ACK Garden House, Block A, Ground Floor, 1st Ngong Avenue • P.O. Box 47538-00100 Nairobi, Kenya. T: +254 202710149/53/55 • E: enquirieskenya@fusiongroupafrica.com • www.fusioncapitalafrica.com

### LOCAL PURCHASE ORDER

To: Pinnacle Performance Ltd.

Date

13/11/2014

Order No

PO0231

Quotation No.

Please deliver the goods listed here below to Fusion Capital Limited Offices on the terms and conditions stated on this order on or before 13/11/2014...All invoices should immediately be sent through email or delivered to our office.

Item Description

Team building costs for E.O.Y. party 2014

Quantity

Price(Incl)

Total (Incl)

1.00

38,280.00

38,280,00

Total(Kes)

38,280.00

Drawn by Martin

.Signature..

.......... Department(Procurement)

Date 13/11/2014

Requested by: MO303

.. Signature.

..Department.ComMilites

Date 13/11/2014

Authorized by: SagC

...Signature..∜

.Department...

INAUCE.

Date. 13-11/2014

#### TERMS AND CONDITIONS

The execution of all or part of this Order is subject to the following terms and conditions, unless otherwise stated in writing.

A supplier who acts in breach of these terms and conditions does so at their own risk of the consequences thereof.

- The Tender/Quotation or Contract Reference Number and Date MUST be clearly shown in this form for purchases exceeding
  Kenya Shillings Five Thousand(Kshs 5,000) on any one item. Failure to observe this requirement may delay the settlement of this order.
- 2.All services to be carried out strictly in accordance with specifications given.
- 3. Orders MUST be executed within periods tendered, unless instructions are given in writing to the contrary. If the service is not effected as agreed, this Order is liable for cancellation and/or payment of penalty.
- Fusion Capital Limited reserves the right to inspect the service of this Order, but such inspection does not relieve the supplier of their responsibility for defects in material and/or workmanship.
- 5. Payment Terms...

I/We accept the above terms and conditions and hereby agree to abide by them



### P O BOX 20 – 40300 HOMA BAY

REF: HBCA/FIN/4/1/134

DATE: 4th December, 2013.

Pinnacle Performance Ltd P.O. Box 13913 - 00100 NAIROBI.

### RE: TENDER NO.26/2013/2014 PREQUALIFICATION FOR THE PROVISION OF CONSULTANCY SERVICES.

Further to your application for the above tender. We are pleased to inform you that you were successful.

This letter serves to notify you that your firm has been prequalified and registered with the County Assembly of Homa Bay.

We further take this opportunity to congratulate you.

Yours faithfully,

CLERK FOR THE COUNTY ASSEMBLY.



### HIGHER EDUCATION LOANS BOARD

Anniversary Towers

Nairobi, Kenya

18th Floor, University Way

P. O. Box 69489-00400

Tel: 0711052000, 2278000, 0722205292, 0733205292, 0704333035, 0704333036, 0737205292, 0754556899

Fax: 2252330

E-mail: ceo@helb.co.ke Website: www.helb.co.ke

HELB/24/2013 - 2015

13th November 2013

M/s Pinnacle Performance LTD P.O Box 13913-00100 NAIROBI

Dear Sir/Madam,

RE: PROVISION OF HR TRAINING.

Reference is made to your application for registration with the Higher Education Loans Board as a supplier for the Provision of HR training for the financial years 2013/2014 and 2014/2015. We are pleased to inform you that your application was successful. The Higher Education Loans Board shall invite you to bid for the Provision of HR training as and when need arises during the financial year.

You are required to possess a valid Tax Compliance Certificate at all times and you shall also be ETR compliant.

May I take this opportunity to congratulate you for the success of your application. We look forward to having a cordial business relationship with you.

Yours faithfully,

Phyllis KIPRUTO.

Ramu 13

For: C.E.O & BOARD SECRETARY





